

The **Institute for Public Administration** presents

# Collective Bargaining Management for Local Governments



COURSE INSTRUCTOR

**AARON SHAPIRO, ESQ.**

Partner  
Connolly Gallagher, LLP

**JUNE 7, 2019**

**9:00 A.M. TO NOON**

*Check-in begins at 8:30 a.m.*

**THE DUNCAN CENTER**

*500 Loockerman Street, Dover, DE 19904*

**\$55 REGISTRATION FEE**

*Includes refreshments  
Registration Deadline  
June 6, 2019*

**REGISTER ONLINE**

[www.bidenschool.udel.edu/  
ipa/events/upcoming](http://www.bidenschool.udel.edu/ipa/events/upcoming)

Many local governments are encountering collective bargaining challenges in their communities, and this training intends to help provide a guide to properly manage this tricky process. The course seeks to give elected officials and managers an overview of the legal authority, rights and obligations, and management strategies for dealing with these negotiations. Course topics will also include:

- Union Organizing and representation
- Employee choice and “right to work”
- Unfair Labor Practices
- Contract negotiations and strategy

This session qualifies for certificate credit in the Academy for Excellence in Local Government Leadership.



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